



Miami Trade Call List

SOUTH FLORIDA · SEPTEMBER 2026

The event agenda is food and beverage, so the gaps in the schedule are the opportunity. **The prize on this trip is a distributor, not a shelf.** One Florida distributor puts Summit in front of hundreds of stores and already handles import, warehousing and terms. Store visits are how you find out who those distributors are.

Call before you fly

Right category, right size, and a real person answers the phone.

Carib Sales, LLC

WHOLESALE · MIAMI SINCE 1976

Family-owned personal care wholesaler. They already carry Cantu, Creme of Nature, Aunt Jackie's, Dark & Lovely and Hawaiian Silky — so their buyers can place Caribbean Players without being taught the category first. Start here.

4500 N.W. 135 St., Opa-Locka, FL 33054

Mon–Fri, 8:00 AM – 5:00 PM

(305) 688-5731 Toll free 1 (888) 842-2742

Miami Dade Distributors, Inc.

WHOLESALE · DORAL

Over 2,500 items and 50-plus manufacturers. Supplies local retail and Caribbean, Central and South American distributors, so island brands and export paperwork are familiar ground.

8378 NW 66th St, Miami, FL 33166

(305) 592-2233

ⓘ Number listed in business directories rather than on their own site — worth confirming as you dial.

Elegant Beauty Supplies — corporate

RETAIL CHAIN · FLORIDA SINCE 1998

One of the larger beauty and hair-extension retailers in the US, with several South Florida superstores. Call the corporate office, not a branch — shop staff cannot list a new brand.

1209 S 30th Ave, Hollywood, FL 33020

(954) 921-9129

ⓘ Directory-sourced number — confirm before the call.

Broward — State Road 7

Lauderhill to North Lauderdale. The densest Caribbean retail strip in South Florida, and Jamaican, Trinidadian and Guyanese trade all sit within a few miles. One free afternoon belongs here.

Bedessee East–West Indian Foods

CARIBBEAN IMPORTER · LAUDERHILL

Not a corner shop. Bedessee is a Caribbean importer with Guyanese and Trinidadian roots, running Brooklyn, Florida and Canadian operations, already moving Caribbean goods into North America at volume. Personal care is not their core — but the route into the market is exactly what they own.

4060 NW 12th St, Lauderhill, FL 33313

Head office: 601 Wortman Ave, Brooklyn, NY 11208

(954) 583–3700 Brooklyn HQ (718) 272–1300

The Beauty Supply Warehouse

RETAIL · LAUDERHILL SINCE 2001

2121 N State Road 7, Lauderhill, FL 33313

Mon–Sat 9:00–7:00 · Sun 10:00–7:00

(954) 714–9611

Miami–Dade — the two corridors

Mostly owner–operated independents, which is an advantage: the person behind the counter is usually the person who decides what gets stocked.

North Miami — NE 6th Ave & NE 2nd Ave

HAITIAN & CARIBBEAN CORRIDOR

Elegant Beauty Supplies has a superstore at **14610 NE 6th Ave**. Independents run down NE 2nd Avenue through Little Haiti, roughly 54th to 79th Street, and back up NE 6th Avenue.

Miami Gardens — NW 183rd St

CARIBBEAN CORRIDOR

The other Caribbean strip in the county, along NW 183rd Street and Miami Gardens Drive. Same pattern of independents.

Trinidad & Tobago Consulate General

Worth an appointment even at half an hour. The mission covers Florida plus nine other states, trade is part of its job, and a Trinidadian manufacturer testing a US market is exactly who it is there for.

Consulate General of Trinidad & Tobago, Miami

ACTING CONSUL GENERAL · MRS. TRACEY RAMSUBAGH-MANNETTE

1000 Brickell Avenue, Suite 800, Miami, FL 33131

1-305-374-2199 Email

Six questions per store

Asked the same way every time, ten shop visits become one comparable picture of the market instead of ten conversations.

1. Which island or Caribbean brands do you already carry? (*Photograph the shelf.*)
2. **Who supplies them — direct from the brand, or a distributor? Which one?**
3. What size actually sells here, 8oz or 16oz?
4. What do you retail the nearest thing to Caribbean Players for?
5. Who decides what gets listed — you, or a head office?
6. Would you buy direct from an overseas brand, or only through a Florida distributor?

Question two is the one that pays. Every answer names a distributor, and after ten shops the same two or three names keep coming back. That is the real target list — built from the market rather than from a search engine.

What to carry

Your digital card — summit-june.pages.dev. Save the QR to your photos so you can show it without signal.

The digital catalogue — summit-catalogue.pages.dev. Twenty-four products, easier than PDFs in a store aisle.

Samples. Nothing on this list gets decided from a photograph.

The USD price list dated 30 August. It supersedes the 19 August version — use only the newer sheet when you quote.

Compiled 10 September 2026 · Nothing here has been contacted yet
LimeLogic Media Lab for Summit Cosmetics